

# Three- And Six-Month Period Ended June 30, 2011 Earnings Presentation August 10, 2011

## Forward-Looking Statements

Statements in this presentation may be "forward-looking statements" within the meaning of federal securities laws. The matters discussed herein that are forward-looking statements are based on current management expectations that involve risks and uncertainties that may result in such expectations not being realized. Actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements due to numerous potential risks and uncertainties including, but not limited to, the need to manage our growth and integrate additional capital, acquire additional vessels, volatility in the dry-bulk shipping business and vessel charter rates, our ability to obtain sufficient capital, the volatility of our stock price, and other risks and factors. Forward-looking statements made during this presentation speak only as of the date on which they are made, and Euroseas does not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of this presentation.

Because forward-looking statements are subject to risks and uncertainties, we caution you not to place undue reliance on any forward-looking statements. All written or oral forward-looking statements by Euroseas or persons acting on its behalf are qualified by these cautionary statements.

This presentation also contains historical data about the dry bulk and containerized trade, dry bulk and containership fleet and dry bulk and containership rates. These figures have been compiled by the Company based on available data from a variety of sources like broker reports and various industry publications or represent Company's own estimates. The Company exercised reasonable care and judgment in preparing these estimates, however, the estimates provided herein may not match information from other sources.

This presentation shall not constitute an offer to sell or the solicitation of an offer to buy securities, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful under the securities laws of such jurisdiction.



## 2011 Second Quarter & First Half Overview

#### Financial Highlights - 2011:

	Second Quarter		First Half	
Net Revenues	\$15.6 m		\$29.8 m	
Net Income / (Loss)	\$0.03 m	\$0.00 / share <sup>(2)</sup>	(\$0.6) m	(\$0.02) / share <sup>(2)</sup>
Adj. Net Income <sup>(1)</sup>	\$0.02m	\$0.00 / share <sup>(2)</sup>	(\$1.3) m	(\$0.04) / share <sup>(2)</sup>
Adj. EBITDA <sup>(1)</sup>	\$5.0 m		\$8.7 m	
Dividend declared	\$0.07 /share		\$0.14 /share	

<sup>(1)</sup> See press release of 8/10/2011 for reconciliation of Adj., Net Income to Net Income and Adjusted EBITDA to Net Income and Cash Flow from Operations



<sup>(2)</sup> Basic and diluted

## **Dividend Declaration**

- Declared the 24<sup>th</sup> consecutive dividend of \$0.07 per share for the first quarter of 2011
- Annualized yield of about 6.9% (1)
- Intention to maintain policy of providing healthy dividends throughout market cycles without compromising growth opportunities





## Other Developments

- One more ship drydocked in 2011Q2 / four year-to-date
  - One more drydock in Q3 to be done for the year
  - Next drydockings currently expected in the second half of 2012
- All vessels are employed at rates contributing positively to our cash flow
  - Eight of our container vessels had their charters renewed this year
- Extending drybulk charter coverage
  - Our drybulker, Pantelis, was chartered at \$11,200/day + 50% profit share for two years after the expiration of its present charter plus one year option at \$14,000/day
- Euromar, our joint venture with two private equity firms, acquired its seventh vessel
  - M/V Mate, to be renamed EM Astoria, is expected to be delivered to us in mid-August
  - Will have invested \$90 million with another \$85 million remaining to be invested



## Keeping the Course....

#### Exposure to the "right" sectors

- Containership feeders which face lower deliveries
  - Despite recent rate weakness we expect a stronger performance for that sector
- Protected in the seemingly vulnerable drybulk sector
  - Fully covered in 2011 and increasing coverage with upside potential for the outer years

#### Low leverage

- Debt / market value of fleet less than 40%
- Strong cash position
- Firepower and partnership to exploit investment opportunities
  - Via Euromar joint venture and own acquisitions
- Low cash flow breakeven rate
  - Amongst the most cost effective in the industry

<sup>(1)</sup> See press release of 8/10/2011 for reconciliation of Adj., Net Income to Net Income and Adjusted EBITDA to Net Income and Cash Flow from Operations

## Current Fleet (not including Euromar vessels)

Drybulk Carriers

Container ships

		Size		Year	Acquisition
Name	Туре	DWT	TEU	Built	Year
<b>Pantelis</b>	Panamax	74,020	-	2000	2009
Eleni P	Panamax	72,119	-	1997	2009
Irini	Panamax	69,734	-	1988	2002
<b>Aristides NP</b>	Panamax	69,268	-	1993	2006
Monica P	Handymax	46,667	-	1998	2009
Maersk Noumea	Intermediate	34,677	2,556	2001	2008
Tiger Bridge	Intermediate	31,627	2,228	1990	2007
Angeliki P	Handysize	30,360	2,008	1998	2010
Despina P	Handysize	33,667	1,932	1990	2007
Jonathan P	Handysize	33,667	1,932	1990	2007
<b>Captain Costas</b>	Intermediate	30,007	1,742	1992	2007
YM Port Klang	Handysize	23,596	1,599	1993	2006
Manolis P	Handysize	20,346	1,452	1995	2007
Ninos	Feeder	18,253	1,169	1990	2001
<b>Kuo Hsiung</b>	Feeder	18,154	1,169	1993	2002
Tasman Trader	Multipurpose	22,568	950	1990	2006
Total	16 vessels	628,730	18,737	17.5 yrs	



Container ships

		Size		Year
Name	Type	DWT	TEU	Built
EM ASTORIA*	Intermediate	35,600	2,788	2004
CMA-CGM TELOPEA	Intermediate	37,180	2,785	2007
MAERSK NAIROBI	Intermediate	33,771	2,556	2001
EM ATHENS	Intermediate	32,350	2,506	2000
EM CHIOS	Intermediate	32,350	2,506	2000
EM HYDRA	Handy	23,570	1,740	2005
EM SPETSES	Handy	23,570	1,740	2007
Total	7 vessels	218,391	16,621	7.7

(\*) To be delivered August 2011







## World GDP & Shipping Demand Growth

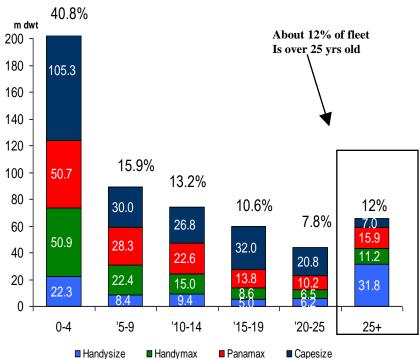
Real GDP (% p,a,)	2008	2009	2010	2011f	2012f 2	013-16f
USA	1.1 (1.8)	-2.6 (-1.6)	2.8 (2.7)	2.5 (2.8)	2.7 (2.7)	2.7
Eurozone	0.8 (1.8)	-4.1 (-2.0)	1.8 (1.0)	2.0 (1.6)	1.7 (1.8)	1.8
Japan	-0.7 (1.4)	-6.3 (-2.6)	4.3 (1.7)	-0.7 (1.4)	2.9 (2.1)	1.4
China	9 (10.1)	9.2 (6.7)	10.3 (10.0)	9.6 (9.6)	9.5 (9.5)	9.5
India	7.3	5.7 (5.1)	9.7(7.7)	8.2 (8.2)	7.8 (7.8)	8.0
Russia	5.6	-7.9 (-0.7)	3.7 (3.6)	4.8 (4.8)	4.5 (4.5)	3.5
Brazil	5.1	-0.6 (-1.8)	7.5 (4.7)	4.1 (4.5)	3.6 (4.1)	4.0
NIE Asia	1.6	-0.9 (3.9)	8.2 (4.8)	5.1 (4.9)	4.5 (4.5)	4.3
ASEAN-5	4.8 (5.5)	1.7 (2.7)	6.7 (4.7)	5.4 (5.4)	5.7 (5.7)	4.6
World	3.2(4.1)	-0.5(3.4)	5.0 (3.9)	4.3 (4.4)	4.5 (4.5)	4.6
Figures in parantheses:	(Begin of res	pective year fore	casts, '08-10)	(2011/12:Last f	orecast , Apr-11)	
Dry Bulk Trade (% p,a,)						
Tons	3.3 (4)	-5 (-3)	11 (5)	6 (6)	6.0	6.0
Containerized Trade (% p,	а,)					
TEU	6.1(10)	-9.4 (5.5)	12 (8)	9.4 (9.7)	9.0	8-10
Figures in parantheses:	(Begin of res	pective year fore	casts, '08-10)	(2011-16:Last1	forecast , April-11	1)

Sources: GDP - International Monetary Fund (June 2011), Company estimates (July 2011); Trade – Clarksons, Company estimates July 2011)

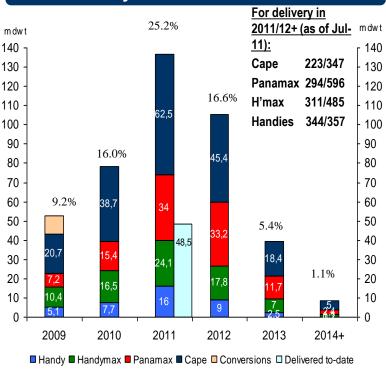


## Drybulk Age Profile & Orderbook Delivery Schedule





### Dry Bulk Orderbook (1)



#### Large bulkers are still young

Large Vessels Dominate Orderbook

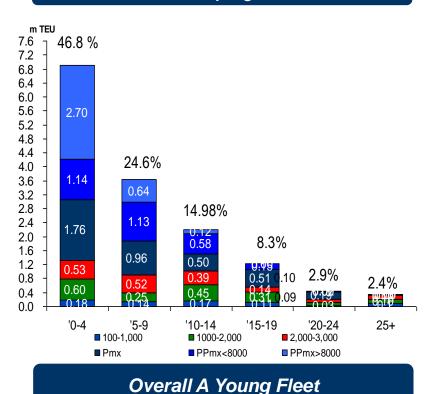
Source: Clarksons/Dhalman Rose, as of July 2011

2011 on deliveries are given as percent of fleet of previous year calculated without accounting for scrapping, other removals or conversions (July 2011)

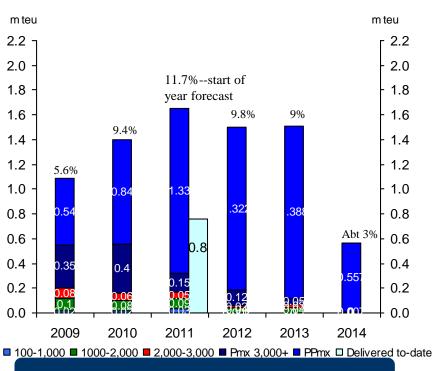
<sup>(1) 2009-2010</sup> fleet percent change includes scrapping and other additions and removals. In 2009, scrapping accounted for 10 m dwt, conversions for 10.9 m dwt and other removals for 1.7 m dwt, and, slippage and cancellations (28.5 m dwt) accounted for 40% of the scheduled deliveries. In 2010, scrapping accounted for 5.7 m dwt, slippage and cancellations (47 m dwt) accounted for 38% of the scheduled deliveries.

## Containership Age Profile & Orderbook Delivery Schedule

#### Containership Age Profile(1)



#### Container Orderbook (1)



### Large Vessels Dominate Orderbook

Source: Clarksons as of July 2011

JROSEAS LTD

- (1) 2009-2010 fleet percent change includes scrapping and other additions and removals. From 2011 onwards, percent fleet change is calculated based on the fleet of the previous year calculated without accounting for scrapping, other removals or conversions.
  - In 2009, scrapping accounted for 0.35 m teu, or 2.9% of the fleet. Slippage and cancellations of about 1.0 m teu accounted for about 48% of the scheduled deliveries.
  - In 2010, scrapping accounted for 0.26 m teu, or 1.0% of the fleet. Slippage and cancellations of about 500m teu accounted for about 28% of the scheduled deliveries

## Summary of Market Trends - Our View Has Not Changed

#### » Drybulk- The current low market environment is expected to continue

- Drybulk trade growth is still expected to be healthy for 2011 but...
- .. the fleet is growing at a higher pace
- Record scheduled deliveries in 2011 (mainly) and 2012 even after assuming 40% slippage and cancellations
- Even increased scrapping will probably not suffice to balance the market
- Overall economic uncertainty might put further pressure on the market

#### » Containerships - Trade outlook is positive / Supply growth moderate

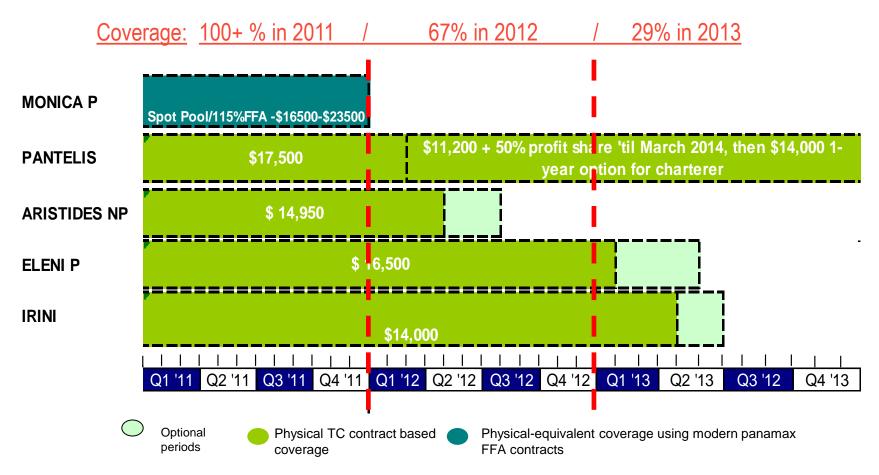
- Containerized trade growth rate is returning to pre-crisis levels i.e.8-10% p.a.
- Supply side growth mainly in large sizes
- Limited supply growth in feeder sizes we operate
- Slow steaming will be a big factor, especially if fuel prices remain high
- Recent weakness due to faster than warranted recovery / expansion of service by liner companies
- Overall economic uncertainty raises questions about strength of imports by Europe and the US







## **Vessels Employment Chart – Bulkers**



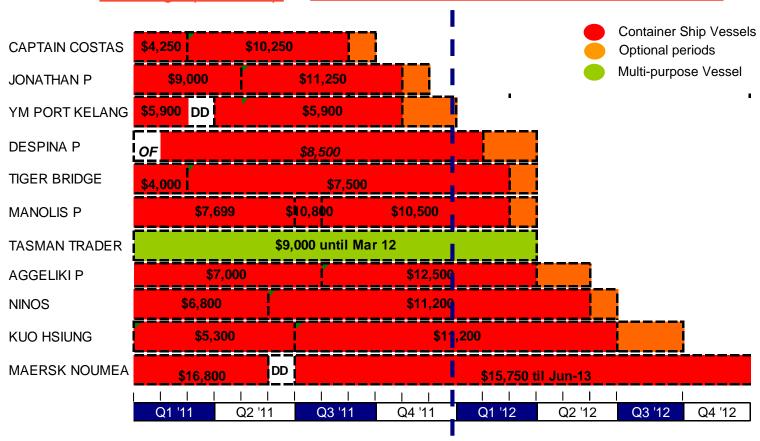
Notes: 1) Irini is equivalent to 86% of a modern panamax; Aristides NP to 89%; Monica P to 86%; Eleni P to 93% and Pantelis to 99%.



THE PERSON NAMED IN COLUMN 1

## **Vessels Employment Chart – Containerships**

### Coverage (8/5/2011): 88% in 2011H2 / 30% in 2012 / 3.9% in 2013

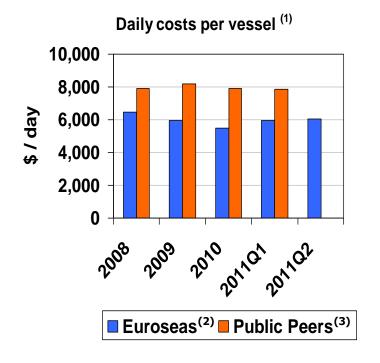




THE RESERVE

## Fleet Management & Operational Performance

- » Operational fleet utilization rate in excess of 98.5% over last 5 years
  - Outstanding safety and environmental record
  - For 2011Q2, operational fleet utilization 99.7% and commercial 98.3%
  - For 2010, operational fleet utilization 99.3% and commercial 99.9%
- » Overall costs achieved are amongst the lowest of the public shipping companies



- (1) Includes running cost, management fees and G&A expenses (not drydocking expenses)
- (2) 2009 figure was increased by abt \$600/day to account for the lower cost of the 3 laid-up vessels; 2010 figure was increased by abt \$300/day to account for the lower cost of the laid-up vessels (2 in 2010H1 and 1 in 2010Q3);
- (3) Peer group includes DRYS (up to 2009), DSX, EGLE, EXM, GNK, OCNF and FREE (drybulk), and SSW, DAC (containership).

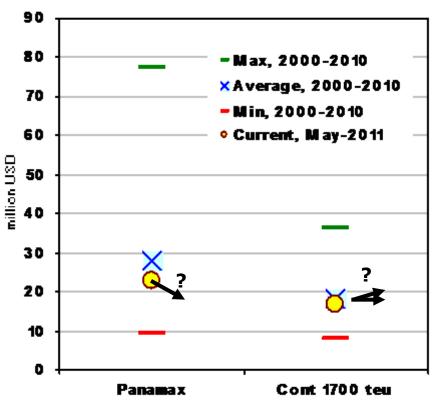


## Market Snapshot - Investment Opportunities

#### 1-Year TC Rates

### 90,000 → Panamax 72-75,000 dwt 80,000 --- Containership 1700 teu 70,000 60,000 50,000 <del>\$\frac{1}{9}</del> 40,000 30,000 20,000 10,000 2000-01 2002-01 2006-01 2004-01 2008-01 2010-01

### 10-yr old Price Historical Range









## Financial Highlights: 2<sup>nd</sup> Quarter and 1<sup>st</sup> Half of 2010 and 2011

	Second (	Quarter		First	Half	
(in million USD except per share amounts)	2010	2011	change % (4)	2010	2011	change % (4)
Net Revenues	<b>\$13.7</b>	<b>\$15.6</b>	14.0%	\$27.5	\$29.8	8.6%
Net Income	\$0.5	\$0.0	-94.9%	(\$2.5)	(\$0.6)	
(Gain) / loss on derivatives & unrealized (gain)/ loss on trading securities	<b>\$0.5</b>	\$0.8		\$4.4	\$0.6	
Amort. FV of charters, net	(\$0.5)	(\$0.8)		(\$1.1)	(\$1.3)	
Adj. Net Income	\$0.5	\$0.0	-96.2%	\$0.9	(\$1.3)	
Adjusted EBITDA (1)	<b>\$5.0</b>	<b>\$5.0</b>	0.6%	<b>\$10.0</b>	\$8.7	-12.3%
"GAAP" EPS, Diluted <sup>(2)</sup>	\$0.02	\$0.00		(\$0.08)	(\$0.02)	
"Operating <sup>(3)</sup> " Adj. EPS, Diluted	\$0.02	\$0.00		\$0.03	(\$0.04)	
Dividends per share, declared	\$0.06	\$0.07		\$0.11	\$0.14	

<sup>(1)</sup> See press release of 8/10/2011 for Adjusted EBITDA reconciliation to Net Income and Cash Flow from Operations.

Calculated based on figures in press release of 8/10/2011, i.e. before rounding to million USD

EUROSEAS LTD

<sup>(2)</sup> Calculated on 30,940,288 and 30,921,342 weighted average number of diluted shares for 2010 and 31,116,172 and 31,002,711 diluted shares for 2011.

<sup>(3) &</sup>quot;Operating" EPS excludes from Net Income the capital gains, unrealized and realized derivative gains and losses, unrealized investment gains or losses and amortization of fair value of charters acquired. See press release of 8/10/2011 for reconciliation to Net Income.

## Fleet Data for 2<sup>nd</sup> Quarter and 1<sup>st</sup> Half of 2010 and 2011

JROSEAS LTD

Fleet Statistics	Second Quarter		)uarter	First Half			
		2010	2011	2010		2011	
	<u>(u</u>	naudited)	(unaudited)	<u>) (unaudite</u> d)	(uı	naudited)	
Number of vessels		15.11	16.00	15.06		16.00	
Utilization Rate (%)							
Overall <sup>(1)</sup>		99.3%	98.5%	99.6%		98.0%	
Commercial <sup>(1)</sup>		100.0%	98.6%	100.0%		98.3%	
Operational <sup>(1)</sup>		99.3%	99.9%	99.6%		99.7%	
Averages in usd/day/vessel							
Time Charter Equivalent (TCE) <sup>(2)</sup>	\$	11,903	\$ 11,302	\$ 12,152	\$	11,198	
Operating Expenses							
Vessel Oper. Exp. excl. laid-up		4,839	5,523	4,930		5,455	
G&A Expenses		671	543	747		547	
Total Operating Expenses		5,510	6,066	5,677		6,002	
Interest Expense		264	378	266		390	
Drydocking Expense		630	543	679		786	
Loan Repayments		1,836	3,264	2,119		2,619	
Total Cash How Breakeven		8,240	10,251	8,741		9,797	

<sup>(1)</sup> Utilization Rate is calculated excluding scheduled offhire (drydockings and special surveys) and vessels in lay-up. Scheduled offhire amounted to 213.9 and 423.6 days for the same periods of 2010 and 20.5 and 84.6 days for the second quarter and first half of 2011.

TCE calculation shows the gross rate the vessels earn while employed; it excludes periods during which the vessels are laid-up or offhire for commercial or operational reasons.

## **Debt Repayment Profile**

### **Debt Repayment Schedule – As of 8/1/2011**

#### \$30 \$25 \$20 million 9.9 \$15 \$10 17.5 12.5 11.6 11.2 11.0 \$5 6.7 4.1 \$0 2009 2010 2011 2012 2013 2014 2015 2016 2017 ■ Repayment ■ Balloon Pmt

#### **Cash Flow Breakeven**

» Cash Flow Breakeven rough estimate for next 12 months:

	<u>\$/</u>	<u>\$/day</u>		
OPEX	\$	5,600		
G&A	\$	800		
Interest	\$	650		
Drydock	\$	200		
Loan Rpmt	\$	2,350		
TOTAL	\$	9,600		



## Balance Sheet & Other Data

- » Cash @ June 30, 2011: \$ 35.5m
  - \$29.5 m unrestricted abt \$6m working capital and restricted
- » Debt: \$80.8 m as of June 30, 2011
  - Debt to Capitalization ratio about 27%
  - Covenants fully satisfied
- » About \$30 m cash equity to fund further growth
  - \$10m committed to be invested via Euromar
  - About \$20m equity to buy 1-2 vessels outside Euromar





#### **Euroseas Ltd.**

4, Messogiou & Evropis Street 151 25 Maroussi, Greece

<u>www.euroseas.gr</u> euroseas@euroseas.gr

Tel. +30-211-1804005 Fax.+30-211-1804097 or,

## Tasos Aslidis Chief Financial Officer

Euroseas Ltd.
11 Canterbury Lane
Watchung, NJ 07069
aha@euroseas.gr

Tel: 908-3019091 Fax: 908-3019747

#### Nicolas Bornozis Investor Relations

Capital Link, Inc. 230 Park Avenue, Suite 1536 New York, NY 10169

nbornozis@capitallink.com

Tel: 212- 6617566

Fax: 212-6617526





Please refer to the Company's press release of August 10, 2011 for financial statements and reconciliation of Adjusted EBITDA and "Operating" EPS to Net Income and Cash Flow from Operations, as well as Reconciliation of Net Income to Adjusted Net Income

