

# **Company Presentation**

# September 2008

STRUCTURE LINES.



Statements in this presentation may be "forward-looking statements" within the meaning of federal securities laws. The matters discussed herein that are forward-looking statements are based on current management expectations that involve risks and uncertainties that may result in such expectations not being realized. Actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements due to numerous potential risks and uncertainties including, but not limited to, the need to manage our growth and integrate additional capital, acquire additional vessels, volatility in the dry-bulk shipping business and vessel charter rates, our ability to obtain sufficient capital, the volatility of our stock price, and other risks and factors. Forward-looking statements made during this presentation speak only as of the date on which they are made, and Euroseas does not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of this presentation.

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This presentation also contains historical data about the dry bulk and containerized trade, dry bulk and containership fleet and dry bulk and containership rates. These figures have been compiled by the Company based on available data from a variety of sources like broker reports and various industry publications or represent Company's own estimates. The Company exercised reasonable care and judgment in preparing these estimates, however, the estimates provided herein may not match information from other sources.

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- » Euroseas is a provider of worldwide dry cargo transportation services.
  We own:
  - Drybulk carriers transporting iron ore, coal and grains and minor bulks
  - Container and multipurpose ships transporting dry and refrigerated cargoes
- » Formed by industry veterans in June 2005 Pittas family has owned/operated vessels since 1870
  - Became public in 2006 after a \$21 million private placement in August 2005
  - Raised \$225 million in 3 follow-on offerings in 2007
  - Bought 8 vessels for \$193 million since the beginning of 2007
- » Market capitalization ~\$340 million based on \$11.07 / share as of 9/12/2008
  - 30.5 million shares outstanding (NASDAQ: ESEA)
  - 32.7% owned by founding shareholder



## Current Fleet – 16 Vessels

			Siz	e	Year
	Name	Туре	DWT	TEU	Built
1	Irini	Panamax	69,734		1988
	Aristides N.P.	Panamax	69,268		1993
	Ioanna P.	Panamax	64,873		1984
	Gregos	Handysize	38,691		1984
Ļ	Nikolaos P.	Handysize	34,750	-	1984
↑	Despina P.	Handysize	33,667	1,932	1990
	Jonathan P.	Handysize	33,667	1,932	1990
	Tiger Bridge	Intermediate	31,627	2,228	1990
	Maersk Noumea	Intermediate	34,677	2,556	2001
	Artemis	Intermediate	29,693	2,098	1987
	Clan Gladiator	Intermediate	30,007	1,742	1992
	YM Xingang I	Handysize	23,596	1,599	1993
	Manolis P.	Handysize	20,346	1,452	1995
	Ninos	Feeder	18,253	1,169	1990
↓	Kuo Hsiung	Feeder	18,154	1,169	1993
	Tasman Trader	Multipurpose	22,568	950	1990
	Total	16 vessels	573,571	18,827	18 yrs



**Container ships** 



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(BURTRINING), BURTRINING

# Management Team & Board

- » Aristides J. Pittas Chairman, Chief Executive Officer & President
  - 23 years shipping experience / 4<sup>th</sup> generation of Pittas family
  - In charge of Pittas' family shipping interests since 1994
- » Anastasios (Tasos) Aslidis Chief Financial Officer & Treasurer
  - 20 years shipping experience / investment & risk management
- » Symeon (Simos) Pariaros Chief Administrative Officer
  - 10 years shipping experience / Chartering and brokerage
- » Board of Directors with majority of independent directors
  - Aristides P. Pittas Vice Chairman of the Board
  - All other directors are CEOs in their respective business and have significant shipping experience



# Business Strategy – Generate Consistent Shareholder Returns

- » Focus on timely and selective acquisitions of quality secondhand vessels
  - Drybulk carriers & Container ships
  - Segments with lower supply growth & multiple trading routes and cargoes
- » Balanced employment between period and spot charters
  - Strong contract coverage cover fixed costs for upcoming 12-month period
  - Employ remaining capacity according to our market expectations
- » Cost effective operations
  - One of the lowest cost operator among the public companies (based on SEC filings)
- » Prudent use of bank financing to maximize & provide consistent shareholder returns
  - Optimize financial leverage with charter coverage
  - Pursue aggressive debt amortization, when market conditions permit, as they do now, to provide consistent dividends throughout shipping cycles



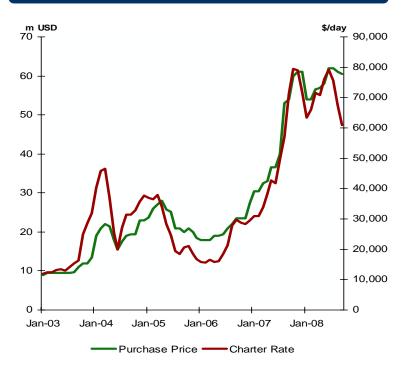


# Market Overview

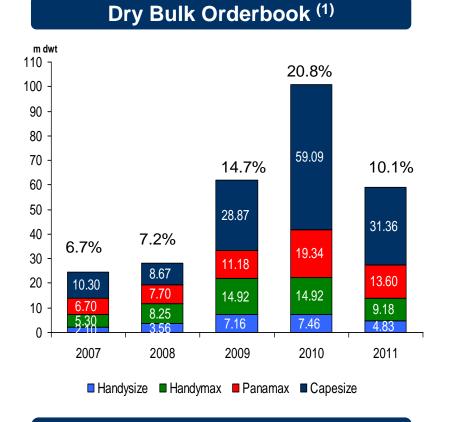
STATISTICS.

## Drybulk Rates & Orderbook Delivery Schedule

#### Panamax Dry Bulker<sup>(1)</sup>



Still Strong Rates and Firm Vessel Prices

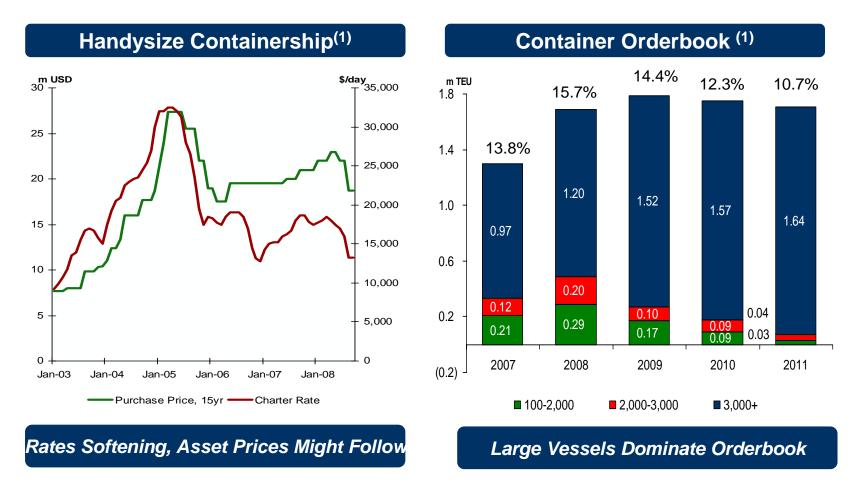


#### Large Vessels Dominate Orderbook

(1) Source: Clarksons - Deliveries as percent of fleet is calculated without accounting for scrapping or other removals



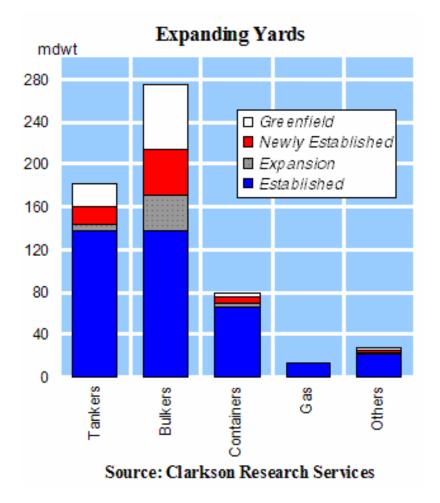
### **Containership Rates& Orderbook Delivery Schedule**



(1) Source: Clarksons - Deliveries as percent of fleet is calculated without accounting for scrapping or other removals



# World GDP Growth Vs. Vessel Deliveries



	2006	2007	2008/2009	
USA (2)	3.3%	2.5%	1.4% / 1.3%	
Eurozone(2)	3.0%	2.7%	1.7% / 1.3%	
Japan (2)	2.8%	1.9%	1.4% / 1.3%	
China (2)	10.5%	11.2%	9.8% / 9%	
Other Asia (1)	6.4%	6.5%	6.2% / 6%	
TOTAL WORLD (3)	5.4%	4.9%	3.8% / 3.7%	

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Source: (1) Marsoft Inc. (2) Economist (3) IMF





# Investment & Employment Strategy Operating Performance

## Investment Strategy: Example of Drybulk Investment

#### **Objective:**

# Maximize risk-adjusted project returns

- » Credit and residual value risk Vs. operational risk
- » Consistent evaluation framework

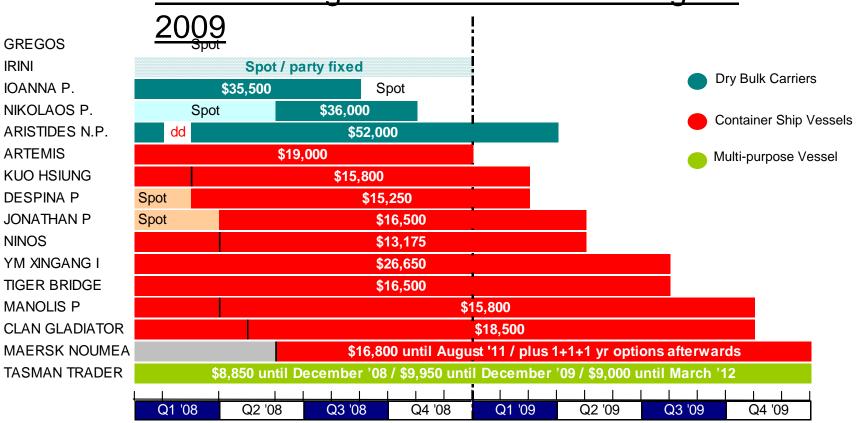
#### <u>m/v Gregos</u>

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- » Purchased m/v Gregos in Feb-2007, a 38,434 dwt 1984 built drybulk vessel for \$13.15 million
- Average daily TCE earnings to-date: approximately \$35,000/day; Current daily earnings: abt >\$65,000
- We have already recouped the investment –and more- and still have use of the vessel for (at least) another 4 years



**Vessels Employment Chart** 



### 94% coverage in 2008 / 34% coverage in

(1) The m/v "Irini" participates in a short fund (contracts of affreightment to carry cargo) that reduce its exposure to the sport market (2) The coverage for Sep-Dec 2008 is approximately 83% (44% for dry bulkers and 100% for containerships and multipurpose vessels)

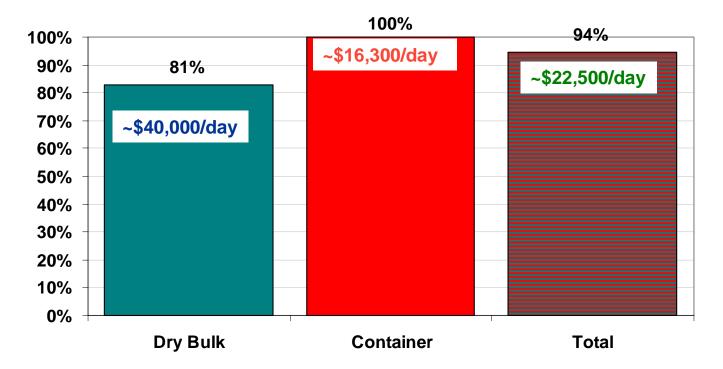


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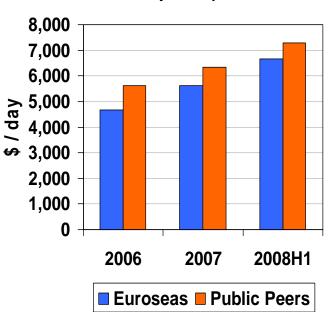


» Secure base revenue 2008 for the existing fleet while maintaining exposure to the drybulk market



# Fleet Management & Operational Performance

- Management is performed by Eurobulk Ltd., an affiliate
  - Top management 100+ years of industry shipping experience
  - 4<sup>th</sup> generation of Pittas' family managing secondhand dry-cargo ships
- » Fleet utilization rate consistently averages around 99%
  - Outstanding safety and environmental record
- » Overall costs achieved are amongst the lowest of the public shipping companies



Daily costs per vessel

- (1) Includes running cost, management fees and G&A expenses
- (2) Data from SEC company filings
- (3) Peer group includes DRYS, DSX, EGLE, EXM, GNK, QMAR (drybulk) and SSW, DAC (containership)
- (4) QMAR is included for 2006 & 2007 only; on April 15, 2008, it merged with EXM





### **Financial Overview**

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# Fleet Data for 2<sup>nd</sup> Quarter and 1<sup>st</sup> Half of 2007 and 2008

Fleet Statistics		Second Quarter 2007 2008		First Half 2007 2008		
				(unaudited)		
Number of vessels		10.08	15.44	9.55		15.22
Utilization Rate %		99.8%	98.8%	99.8%		99.1%
Averages in usd/day/vessel						
Time Charter Equivalent (TCE)	\$	18,776	\$ 25,918	\$ 18,567	\$	25,824
Operating Expenses						
Vessel Operating Expenses		4,587	6,050	4,515		5,820
G&A Expenses		474	894	396		829
Total Operating Expenses		5,061	6,944	4,911		6,649
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Interest Expense		1,270	482	1,365		614
Drydocking Expense		1,738	752	1,492		1,182
Loan Repayments		5,409	6,135	5,422		5,231
Total Cash Flow Breakeven		13,478	14,313	13,190		13,676



## Financial Highlights for 2<sup>nd</sup> Quarter and 1<sup>st</sup> Half of '07 and '08

(in million USD except per		Second Quarter		First Half		F (4)
share amounts)	2007	2008	% (4)	2007	2008	% (4)
Net Revenues	\$15.6	\$34.5	121.5%	\$29.1	\$67.3	131.2%
Capital Gains	-		-	\$3.4		-
Net Income	\$6.4	\$15.7	145.3%	\$15.9	\$30.9	94.5%
Net Income excl. Cap. Gains	\$6.4	\$15.7	145.3%	\$12.5	\$30.9	147.7%
Adjusted EBITDA (1)	\$11.4	\$21.7	91.4%	\$24.9	\$42.7	71.1%
"GAAP" EPS, Diluted <sup>(2)</sup>	\$0.35	\$0.51		\$0.92	\$1.01	
"GAAP" EPS excl. Cap. Gains, Diluted	\$0.35	\$0.51		\$0.72	\$1.01	
"Operating <sup>(3)</sup> " EPS excl. Cap. Gains, Diluted	\$0.38	\$0.44		\$0.79	\$0.86	

(1) See press release of 8/14/2008 for Adjusted EBITDA reconciliation to Net Income and Cash Flow from Operations.

(2) Calculated on 18,447,922 and 17,258,629 weighted average number of diluted shares for 2007 and 30,554,537 and 30,501,654 diluted shares for 2008.

(3) "Operating" EPS excludes from Net Income the amortization of fair value of charters acquired. See press release of 8/14/2008 for reconciliation to Net Income.

(4) Calculated based on figures in press release of 8/14/2008, i.e. before rounding to million USD.



# Balance Sheet & Other Data

#### » Cash @ June 30, 2008: \$ 68.7m

• Also restricted cash of \$7.1m

#### » Debt: \$67.1 m as of June 30, 2008

- Loan to value ratio less than 15%
- Debt to Capitalization ratio about 19%

#### » About \$200 m equity to fund growth

• \$60-65 m cash,

plus

- About \$135-150 m in debt raising capacity on existing fleet
  - Based on 45-50% loan/value ratio



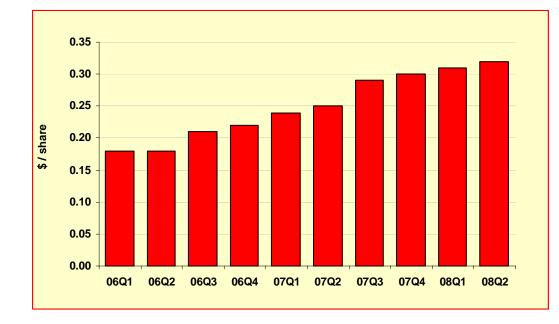
#### **Dividend History**

**Dividend History & Policy** 



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- » Objective to provide stable or increasing dividends
- » Dividend for '08 Q2: \$0.32/share
- » Current dividend equates to about 11.6% annualized yield <sup>(1)</sup>
- » Comfortable coverage of present dividend for 2008 & 2009 even without any further investment<sup>(2)</sup>

(1) Based on closing price of \$11.07 on 9/12/08

(2) Assuming yet to be fixed days are fixed at same TCE with existing contract rates





# Valuation Comparisons

# ESEA Stock Ratios Vs. Selected Peers

EV/2009E EBITDA Price/2009E EPS 19.3x 15.0x 20.0x 13.7x 11.6x 15.0x 10.0x 10.1x 7.1x 10.0x 5.9x 7.9x 5.1x 5.2x 5.9x 5.0x 3.9x 4.1x 5.4x 4.1x 3.9x 5.0x 2.1x 0.0x 0.0x DSX EGLE GNK DRYS EXM ESEA SSW DAC ESEA SSW DAC DSX EGLE GNK DRYS EXM

#### Valuation upside compared to peers

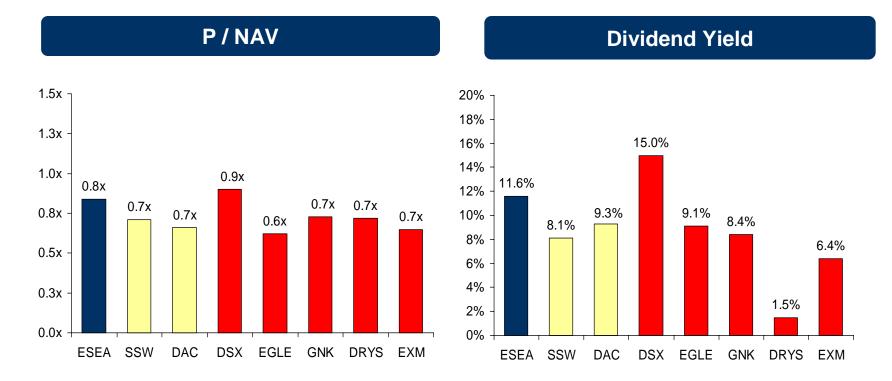
Source: Jefferies Quarterly report as of September 4, 2008 as adjusted by the Company for stock prices as of September 12, 2008; ESEA ratios based on analyst reports combined by the Company.



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## ESEA Stock Ratios Vs. Selected Peers



#### Euroseas offers one of the highest dividend yields

Source: Jefferies Quarterly report as of September 4, 2008 as adjusted by the Company for stock prices as of September 12, 2008; ESEA ratios based on analyst reports combined by the Company.



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